

HIGHER LEARNING COMMISSION

2017 Annual  
Conference

March 31 – April 4, 2017

NAVIGATING  
THE FUTURE

Hyatt Regency Chicago

# Using Trend and Benchmarking Data to Assess Improvement Initiatives

Dr. Lou Guthrie, Director,  
National Higher Education Benchmarking Institute



# Session Outline:

- The benchmarking process
- Trend analysis and peer comparisons
- Where is improvement needed?
- Was our improvement initiative effective?

# The Benchmarking Process

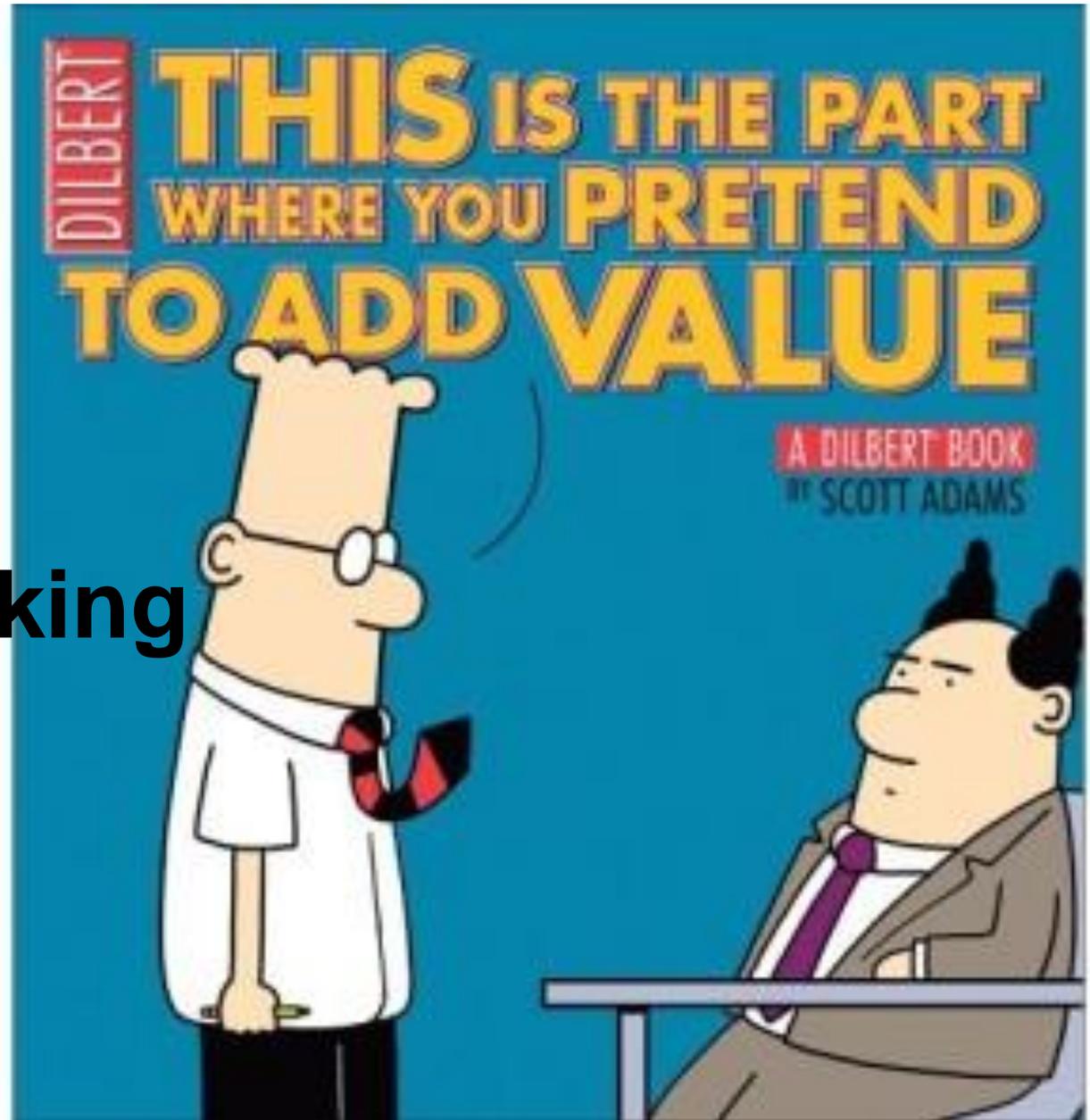
[www.apqc.org](http://www.apqc.org)



# What is benchmarking?



# Value of Benchmarking



# Benchmarking Steps

## Planning

Identify what is to be benchmarked

Identify peer institutions

## Analysis

Collecting and benchmarking the data

Determine performance gaps and set targets

## Action

Develop action plans

Implement specific actions and monitor progress

# Identify What to Benchmark

Look at your college sources.

- Key Performance Indicators
- Strategic Plan
- Mission & Vision Statements
- Values Statement

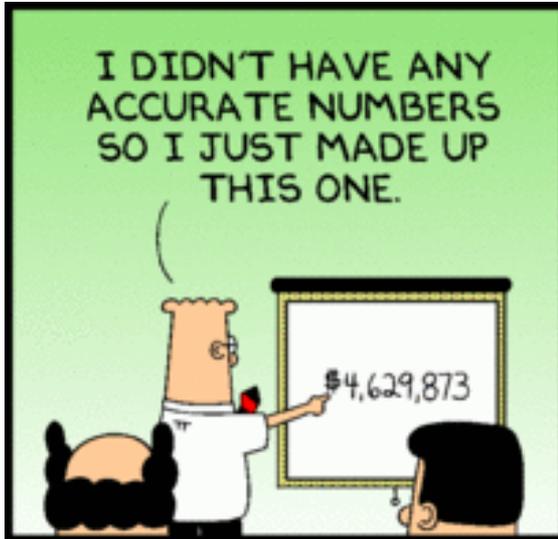


**“That’s our new mission statement.”**

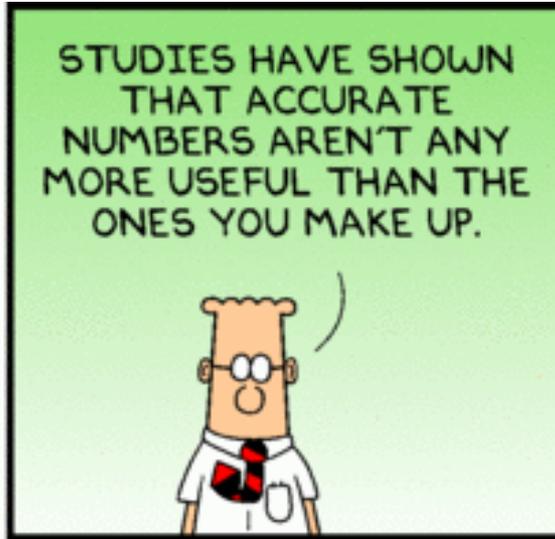
# Benchmarking Can Be Used

- Accreditation
- Strategic Planning
- Monitor KPI Progress
- Reporting to Constituents
- Performance Funding
- To Set Realistic Goals
- To Inform Decisions
- To Improve Processes
- To Find Best Practices
- To Show Strengths & Opportunities for Improvement

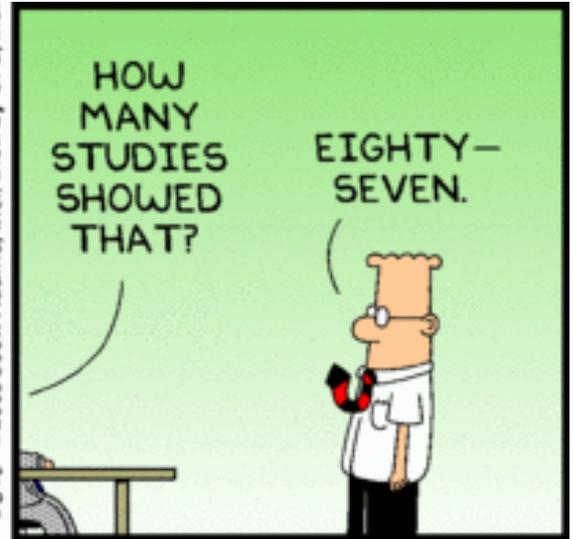
# Excuses Not to Benchmark



www.dilbert.com  
scottadams@aol.com

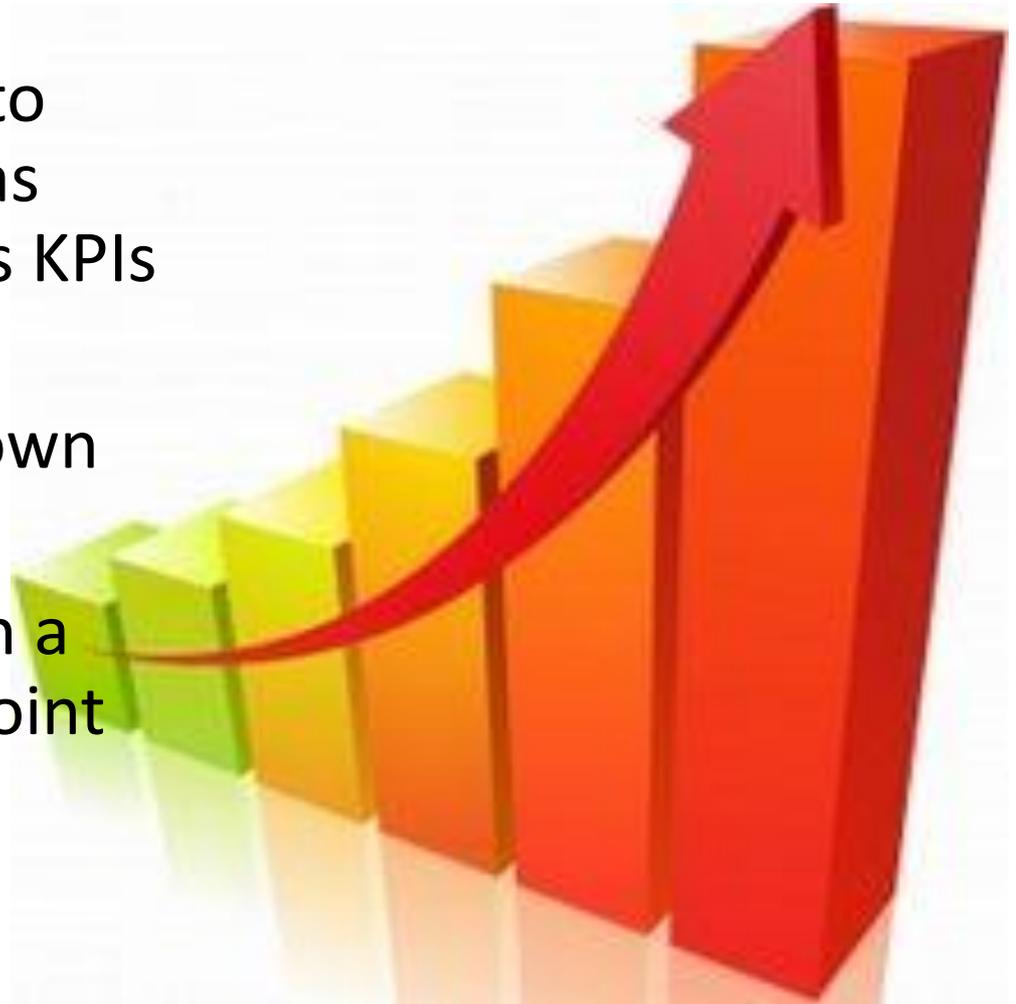


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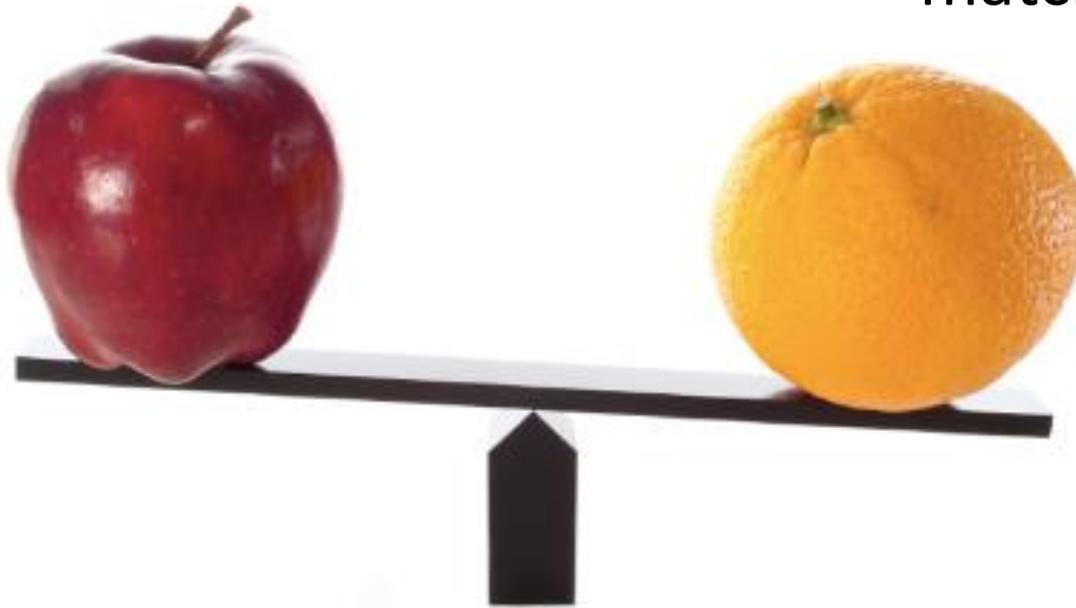
# Trend Analysis

- One of the best ways to show if an initiative has changed your college's KPIs over time
- Can look at just your own data
- Show much more than a snapshot of a single point in time



# Peer Comparisons:

- No such thing as apple to apple comparisons
- Don't look for perfect matches in your peers



# Peer Selection Criteria

- Do you have a list of peer colleges you use?
- Do you want to just look at colleges in your state?
- Do you want to look at colleges that compete with you?
- Do you want to look at colleges that best “match” you?

# Use benchmarking to identify or verify where improvement is needed.



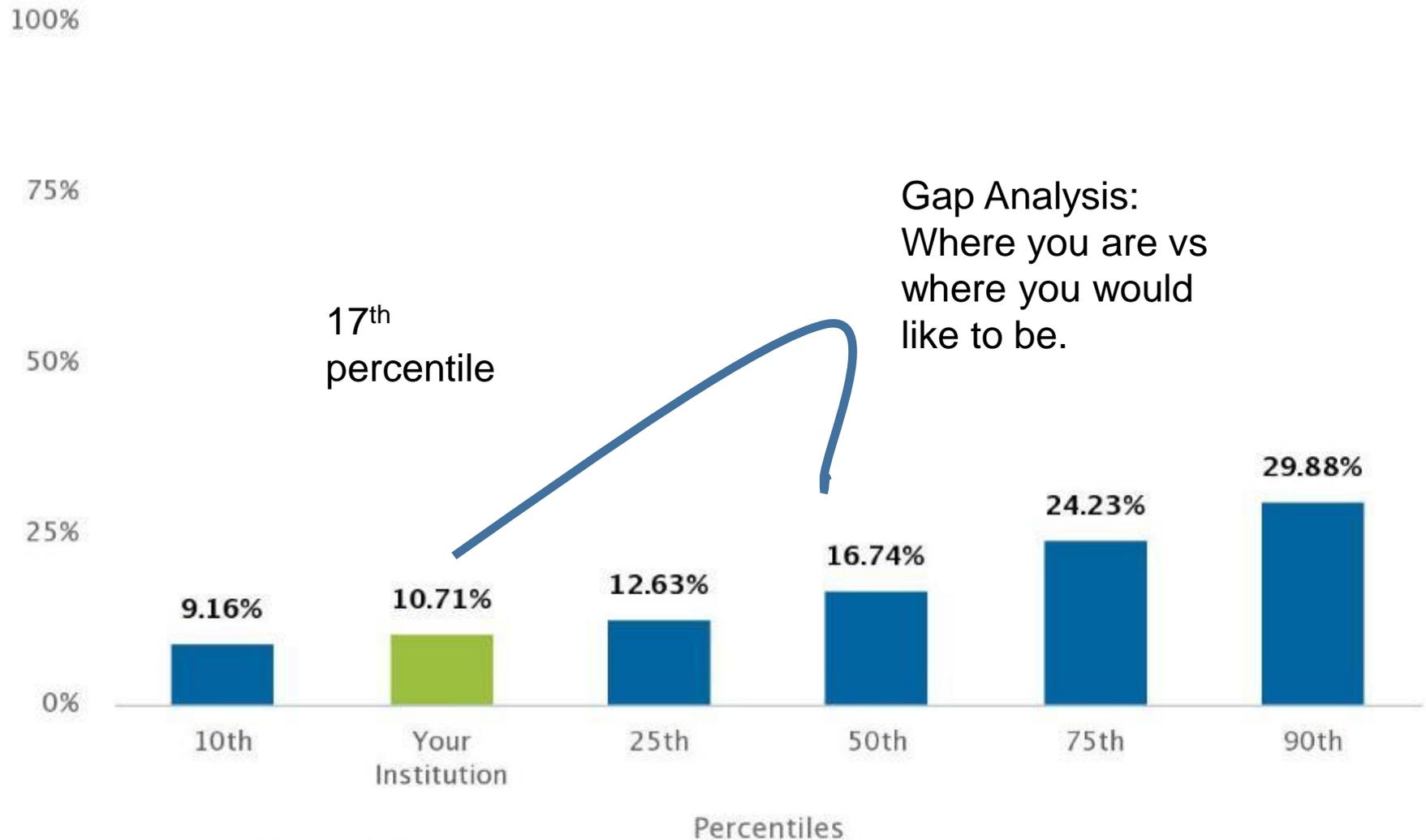
# Opportunities for Improvement

The following benchmarks are where your community college may need improvement. The benchmark is followed by the percent rank for your institution.

1. % of Harassment Claims of Total Employees  
**Your Rank - 89<sup>th</sup> Percentile** (Low is better)
2. % of Graduates and Completers that Achieved their Educational Goal  
**Your Rank - 12<sup>th</sup> Percentile**
3. % of Part-Time, First-Time Students that Completed in Three Years  
**Your Rank - 15<sup>th</sup> Percentile**
4. % of Part-Time, First-Time Students that Completed or Transferred in Three Years  
**Your Rank - 17<sup>th</sup> Percentile**

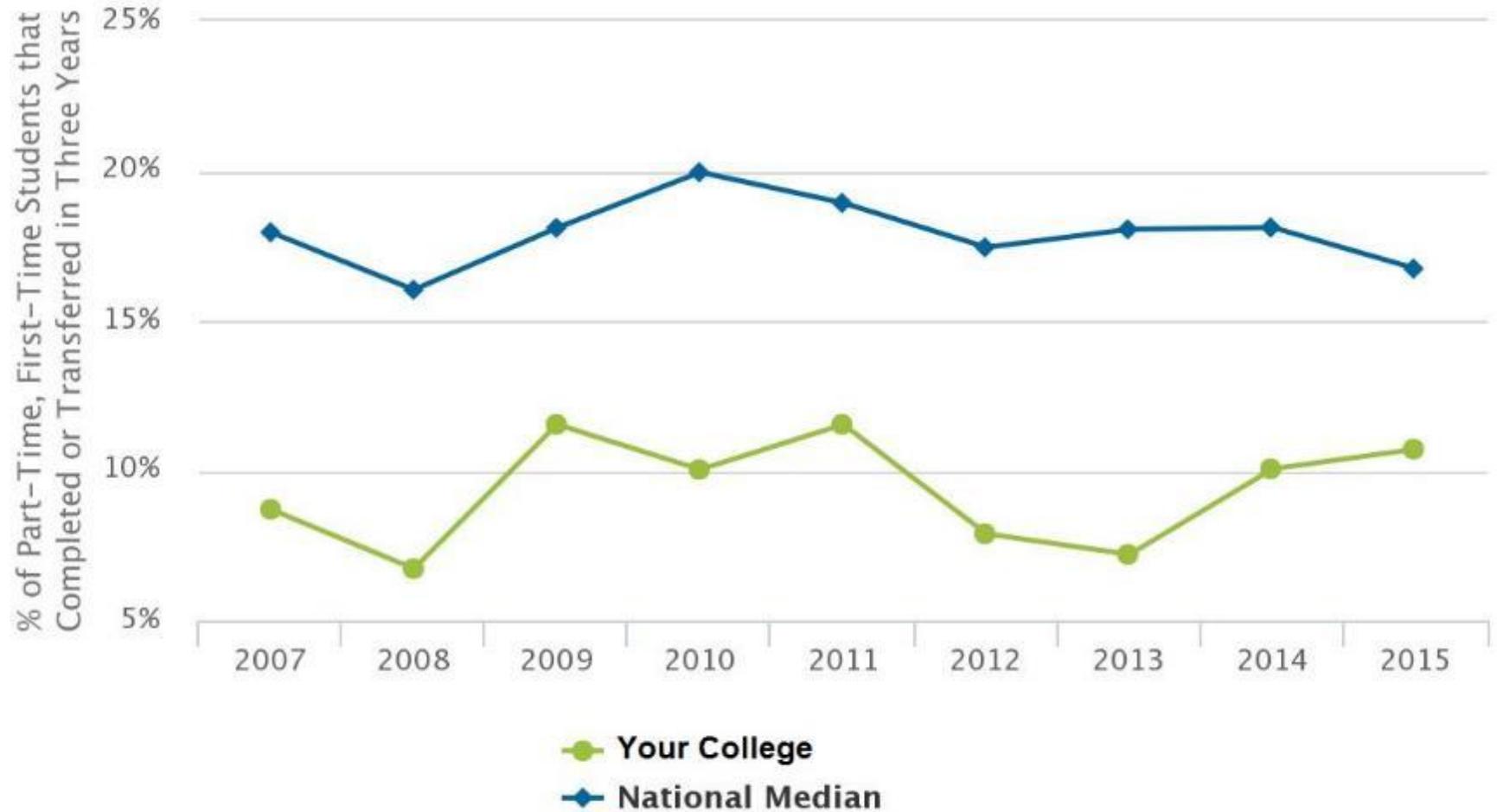


# % of Part-Time, First-Time Students that Completed or Transferred in Three Years



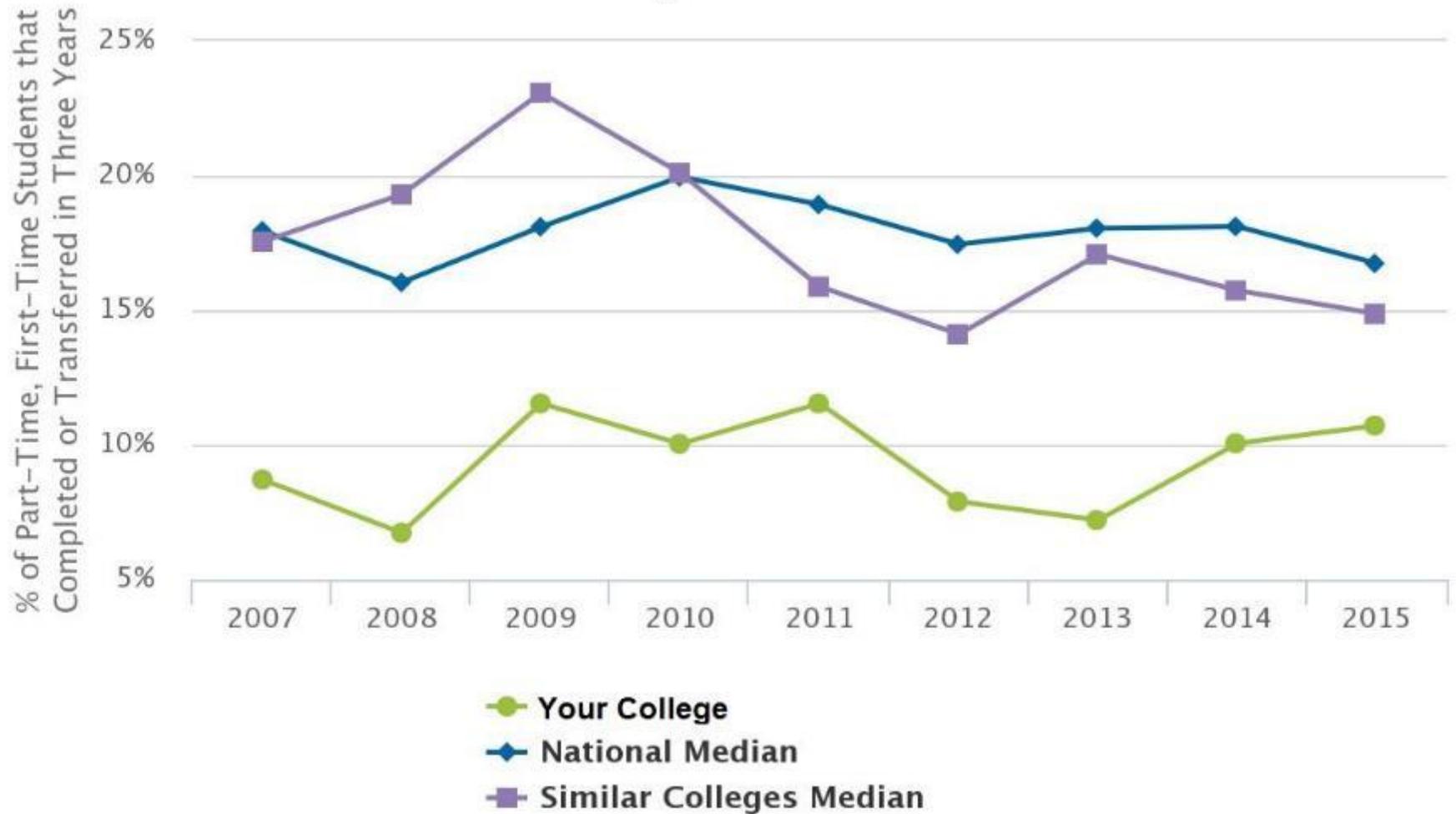
# Part-Time Completion Plus Transfer Rates

2003 through 2012 Cohorts



# Part-Time Completion Plus Transfer Rates

2003 through 2012 Cohorts



**Let's talk about initiatives to meet our strategic goals.**



By HikingArtist.com

# High-Impact Practices or Initiatives

- “Free” Community College
- Distance Learners Advising & Engagement
- Tracking Progress Toward Degree Apps
- Predictive Analytic Programs
- First-year Experiences
- Learning Communities
- Guided Pathways
- Capstone Courses or Projects
- Community College/4-year Partners to Improve Transfer Rates
- Student Services Improvements

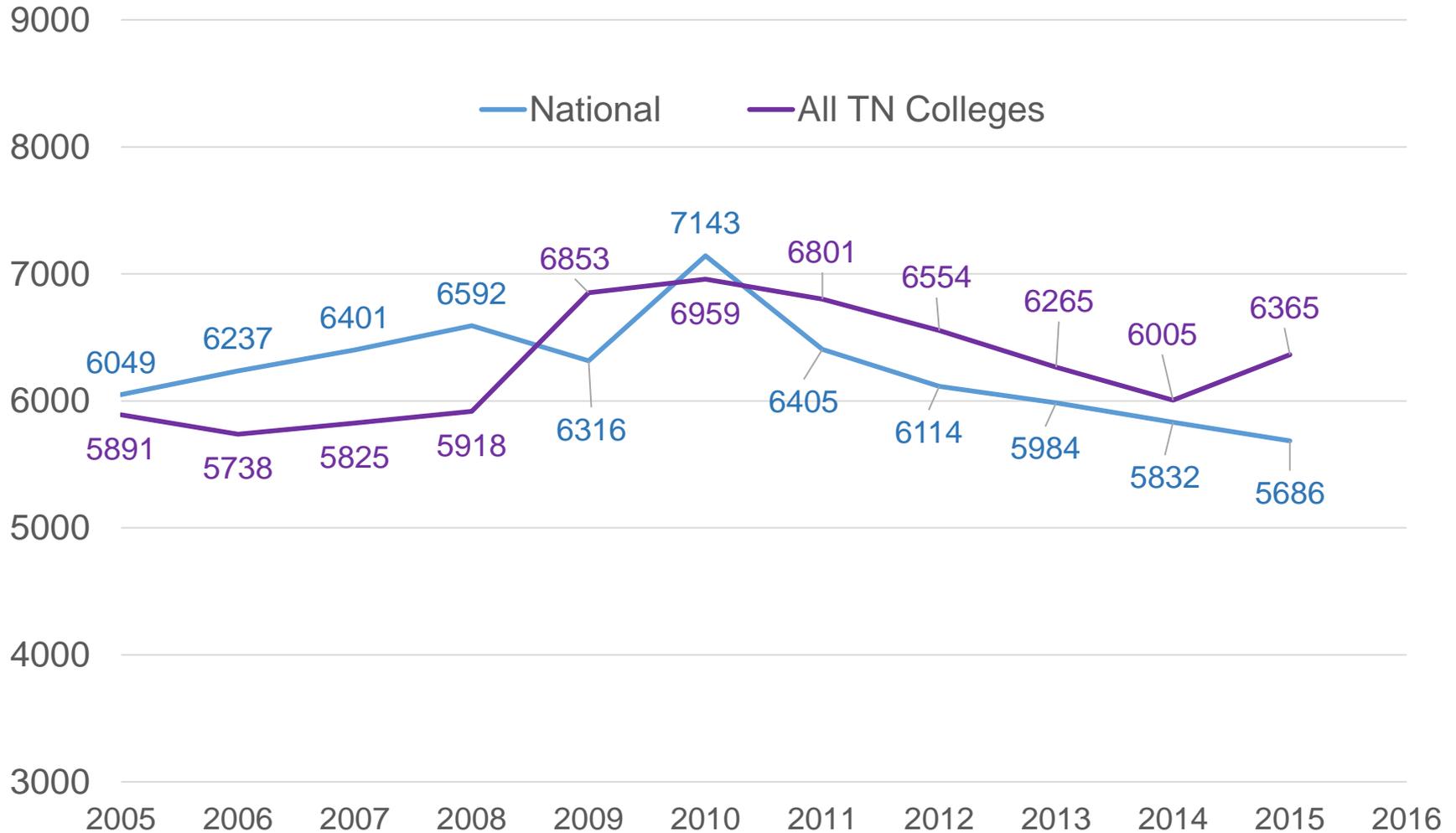
# Was our initiative successful?

- Did we implement one initiative at a time?
- No “before” measures
- Time frame not clearly identified
- “Success” not defined with a measurable goal
- No control group

Benchmarking can help demonstrate success.

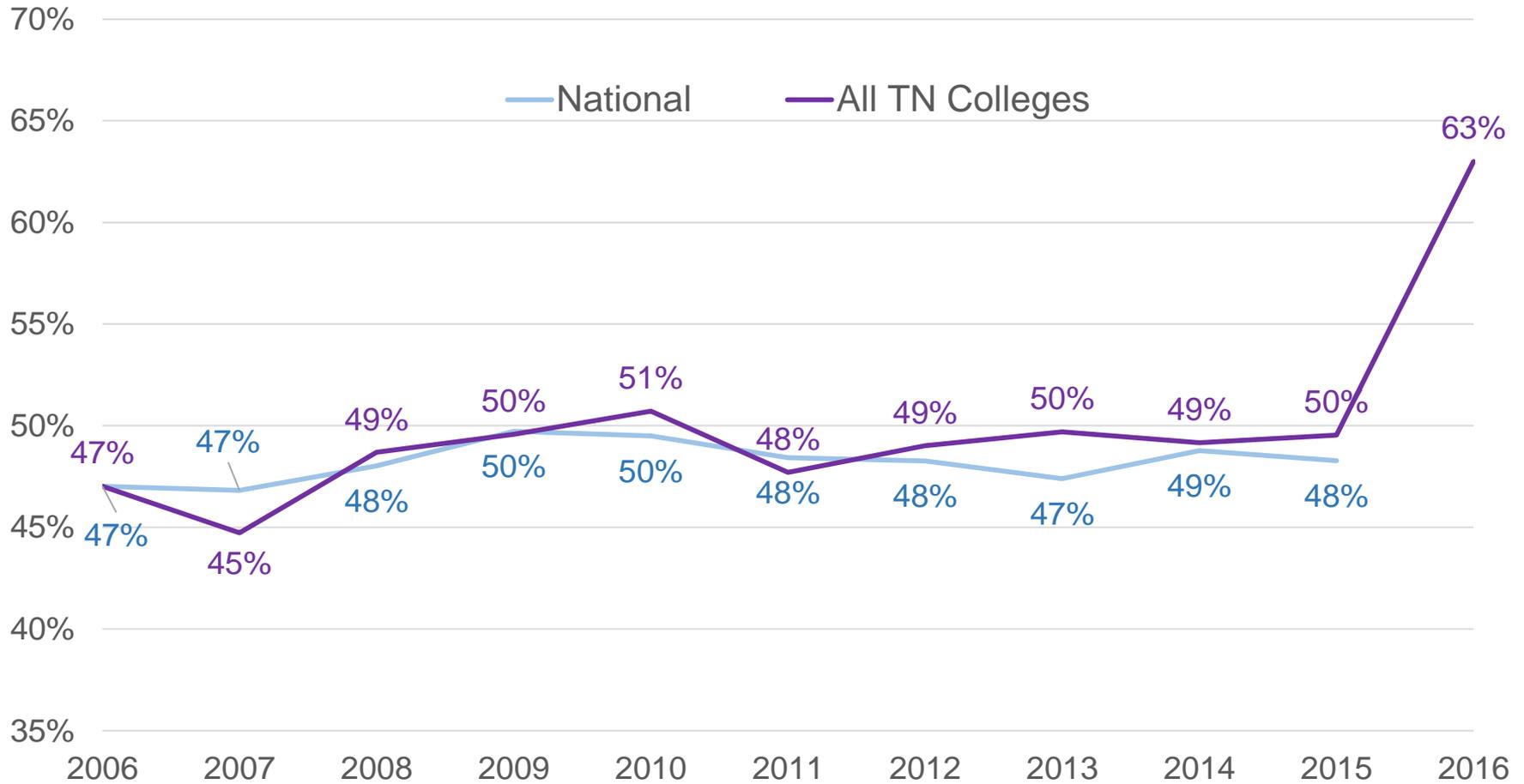
# Free Community College

## IPEDES Enrollment 2005-2015



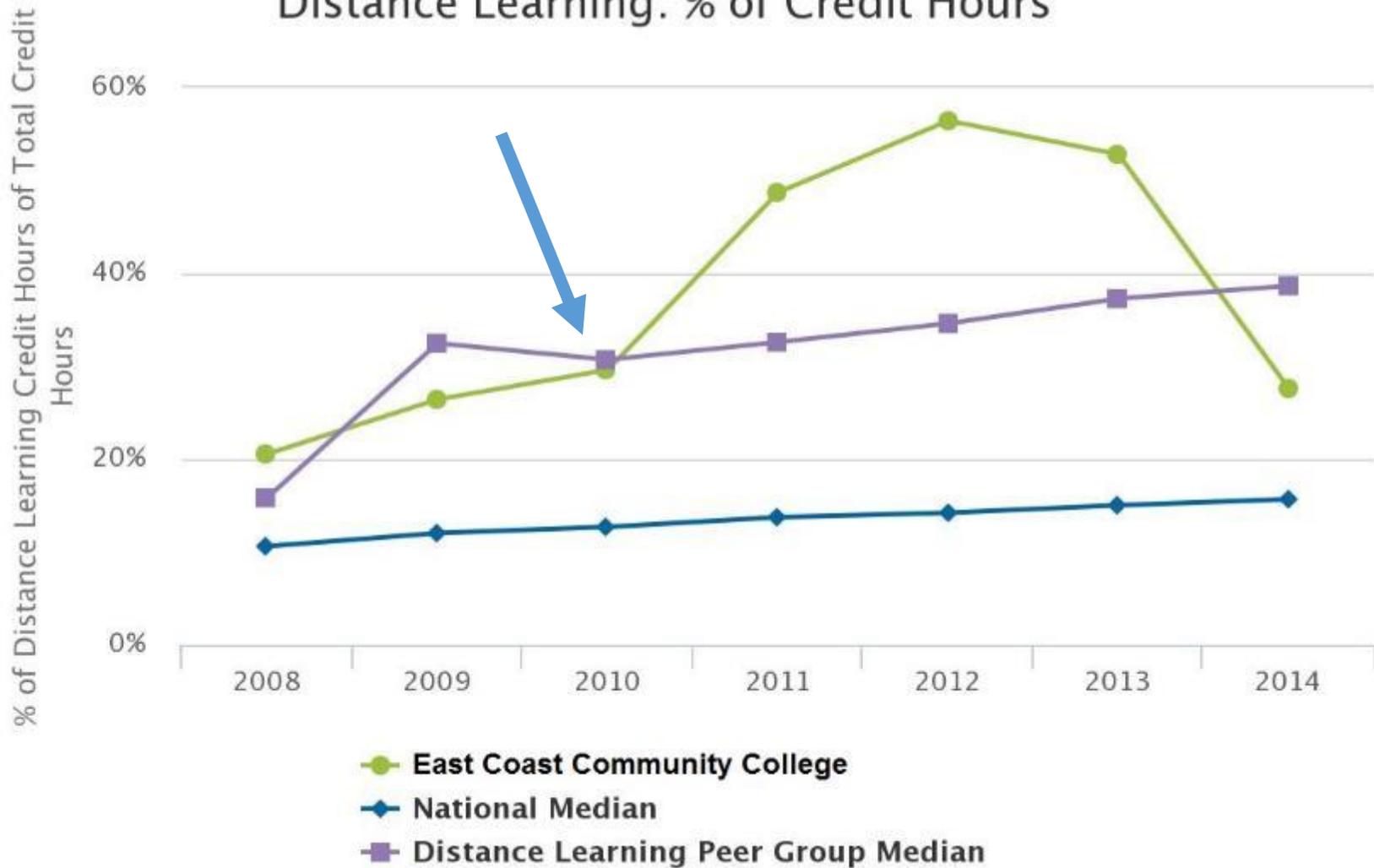
# Free Community College -- Persistence

## IPEDS Enrollment 2005-2015



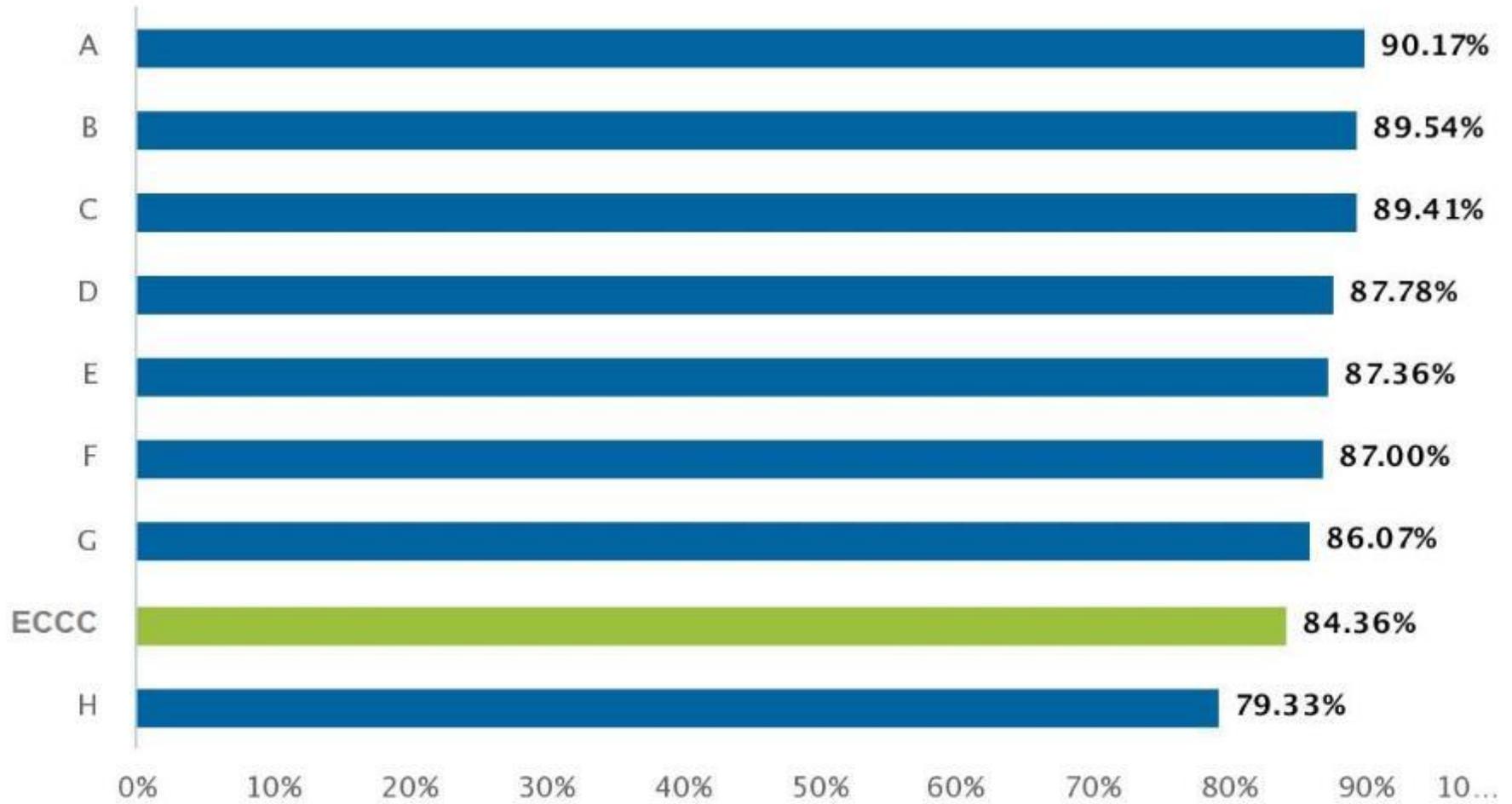
# Distance Learning

Distance Learning: % of Credit Hours



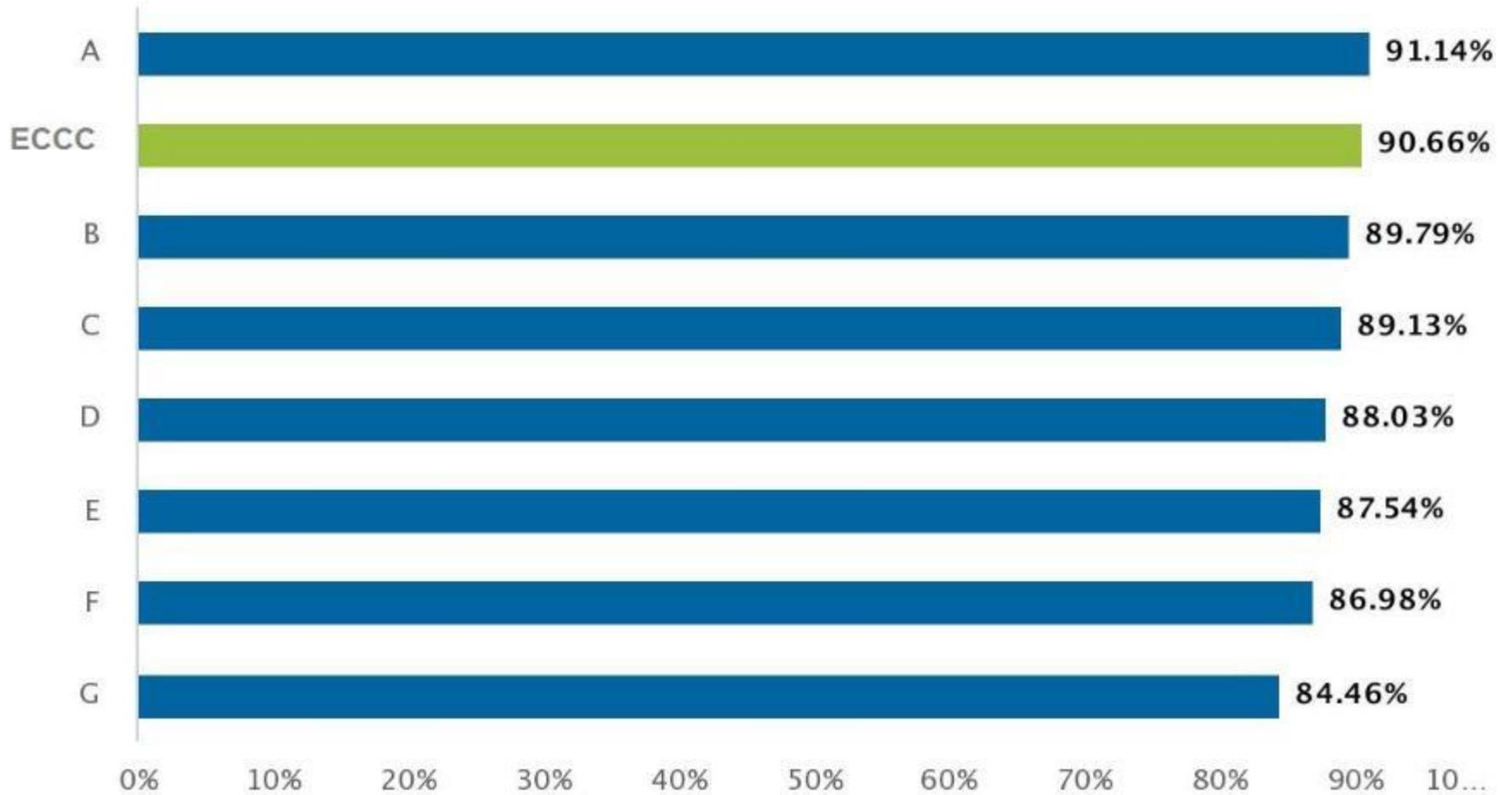
# Distance Learning: % Completers

2011 Data



# Distance Learning: % Completers

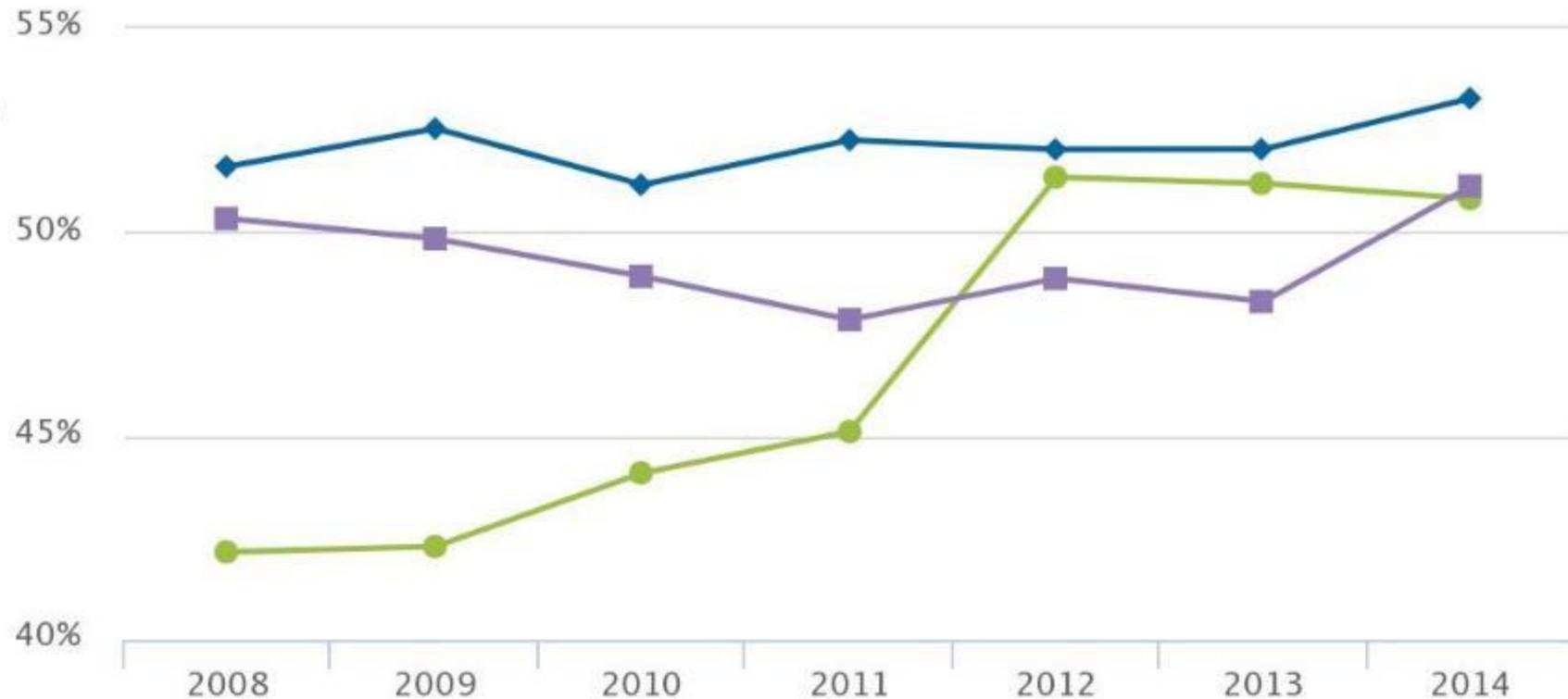
2013 Data



# Distance Learning: % of A & B Grades

2008-2014

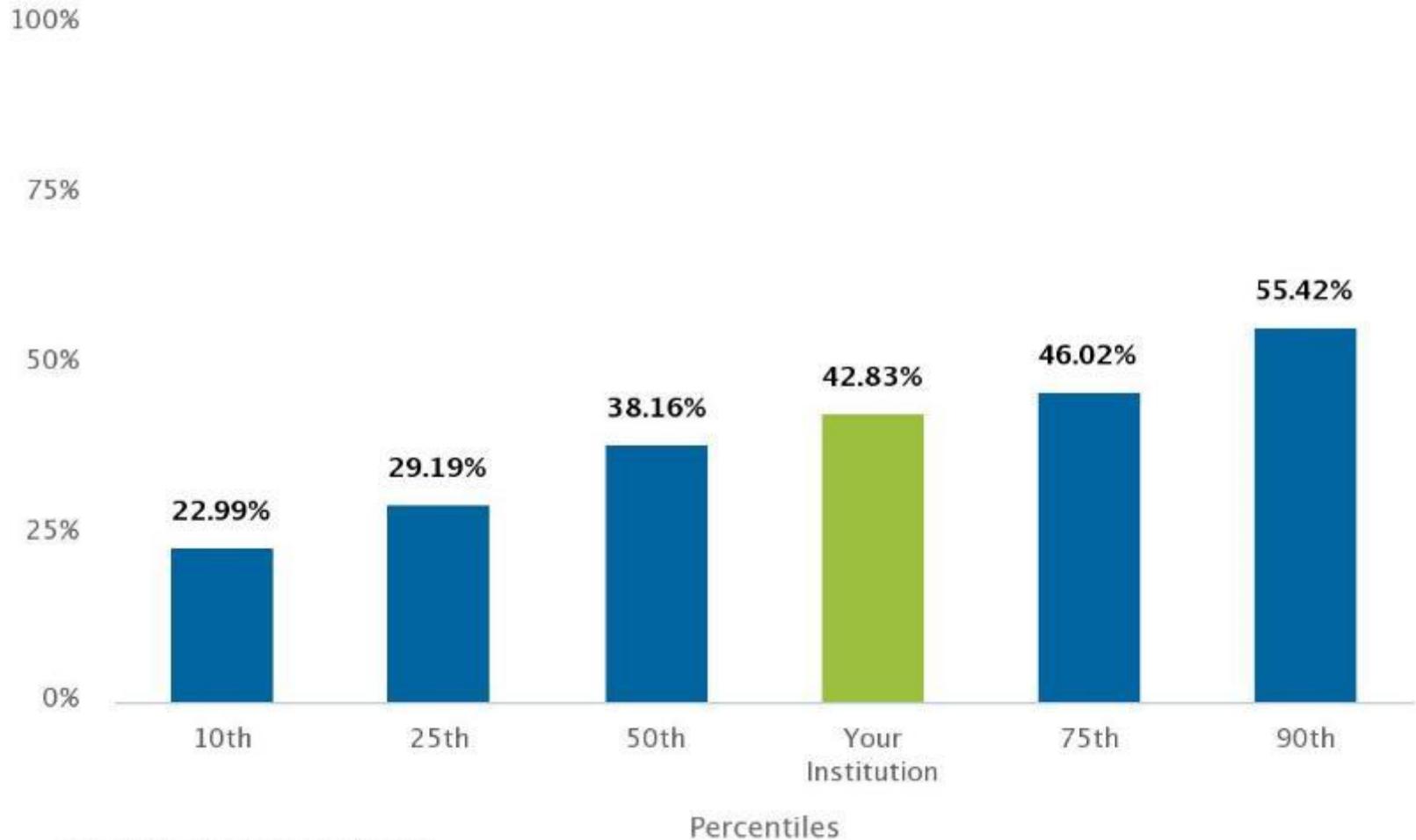
% of Students Receiving an A or B Grade from those Enrolled in Distance Learning Classes



- East Coast Community College
- ◆ National Median
- Distance Learning Peer Group Median

# Before Guided Pathways

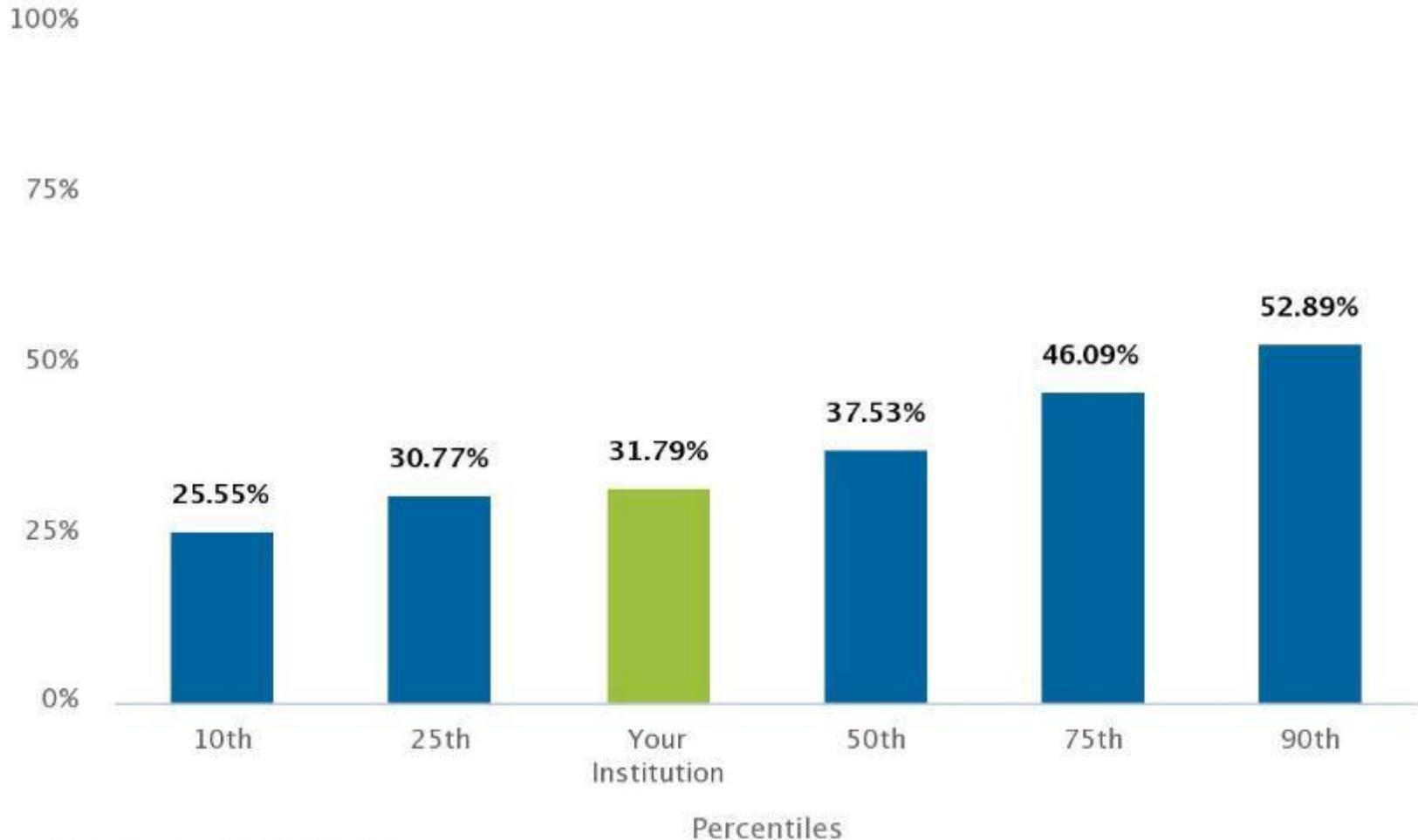
% of Full-Time, First-Time Students that Completed OR Transferred in Three Years



Fall 2007 Cohort [2011 NCCBP]

# After Guided Pathways

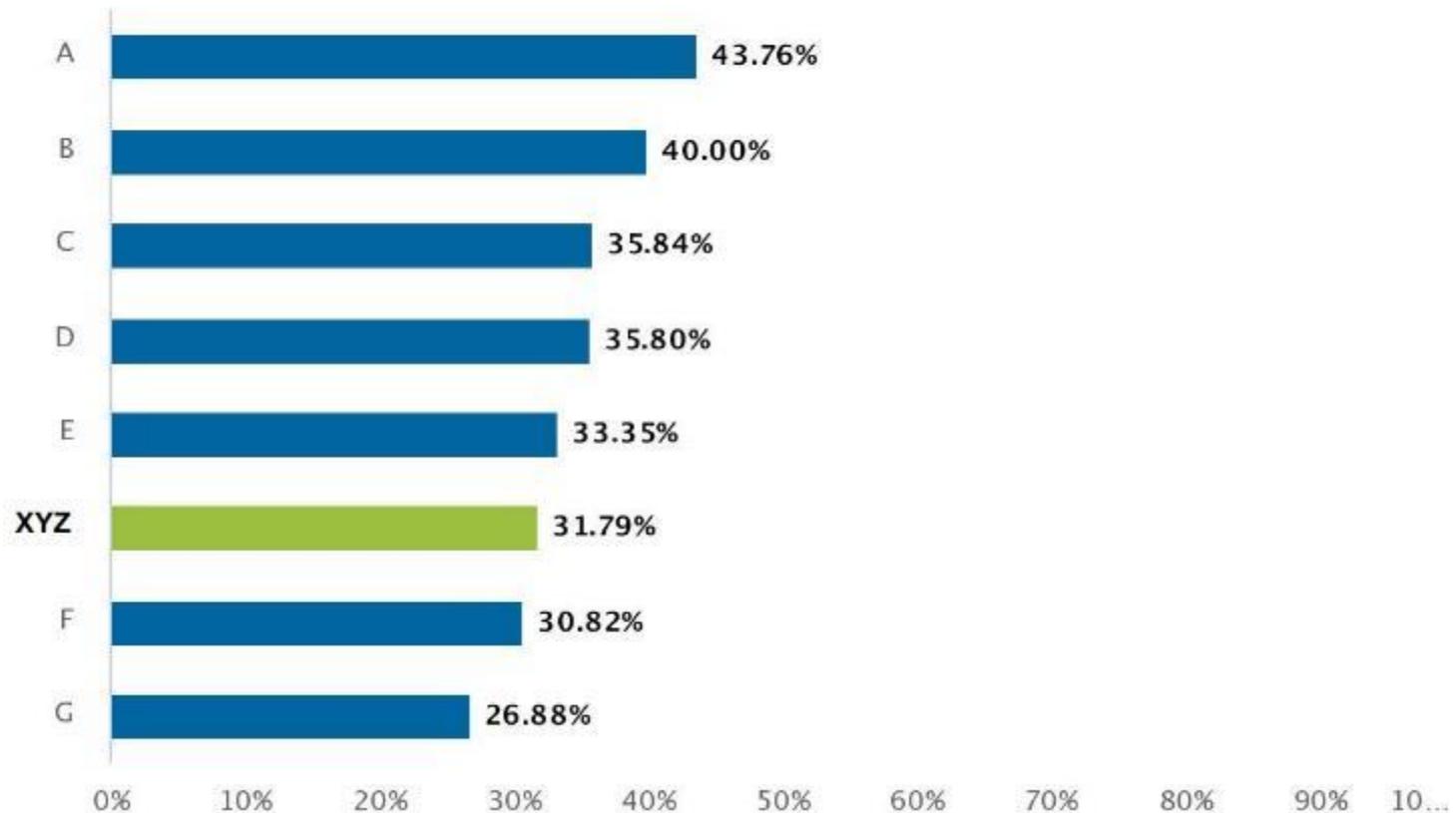
% of Full-Time, First-Time Students that Completed OR Transferred in Three Years



Fall 2012 Cohort [2016 NCCBP]

# After Guided Pathways - Peers

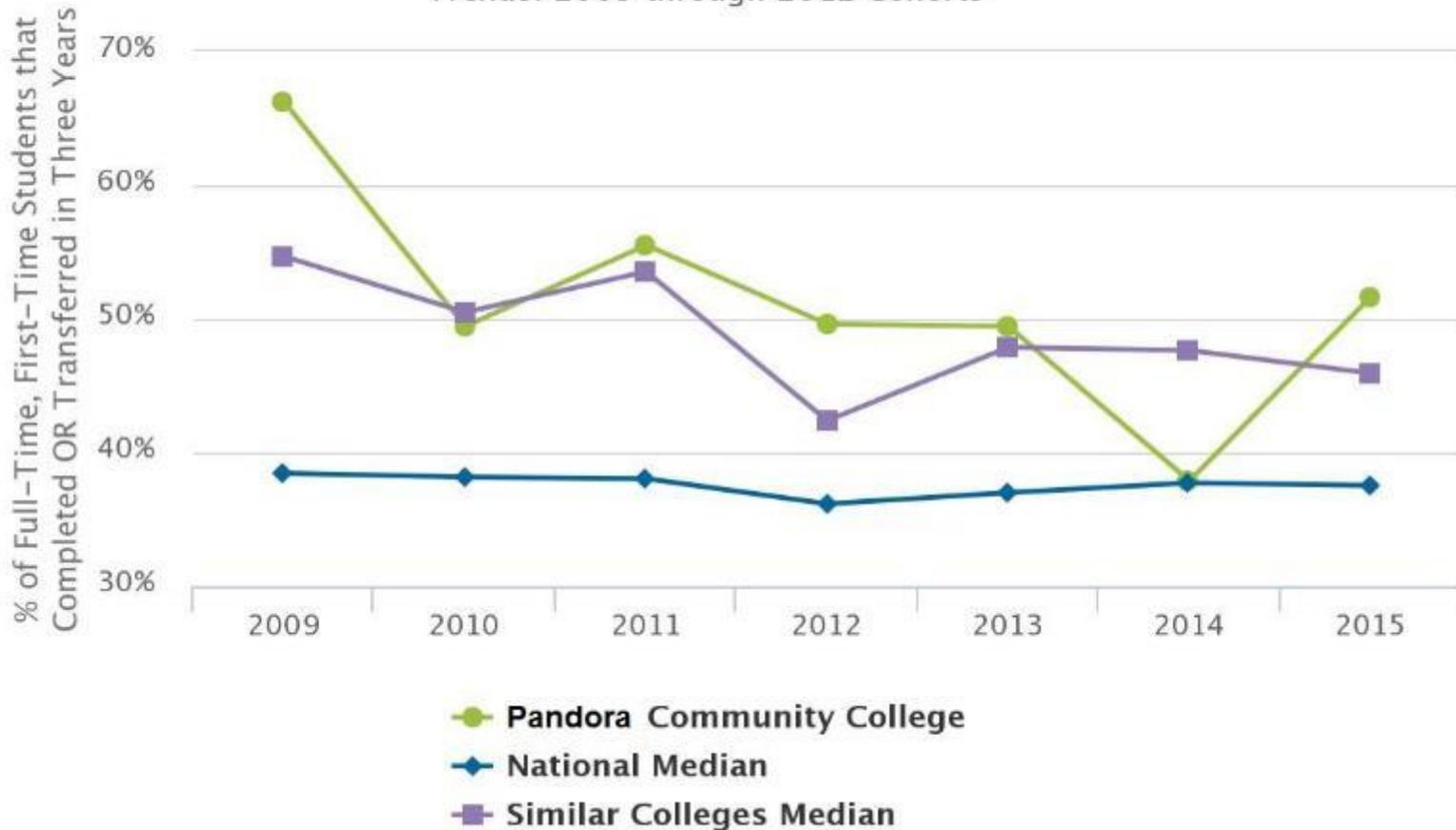
Completed OR Transferred in Three Years: FT Students



# Guided Pathways - Trends

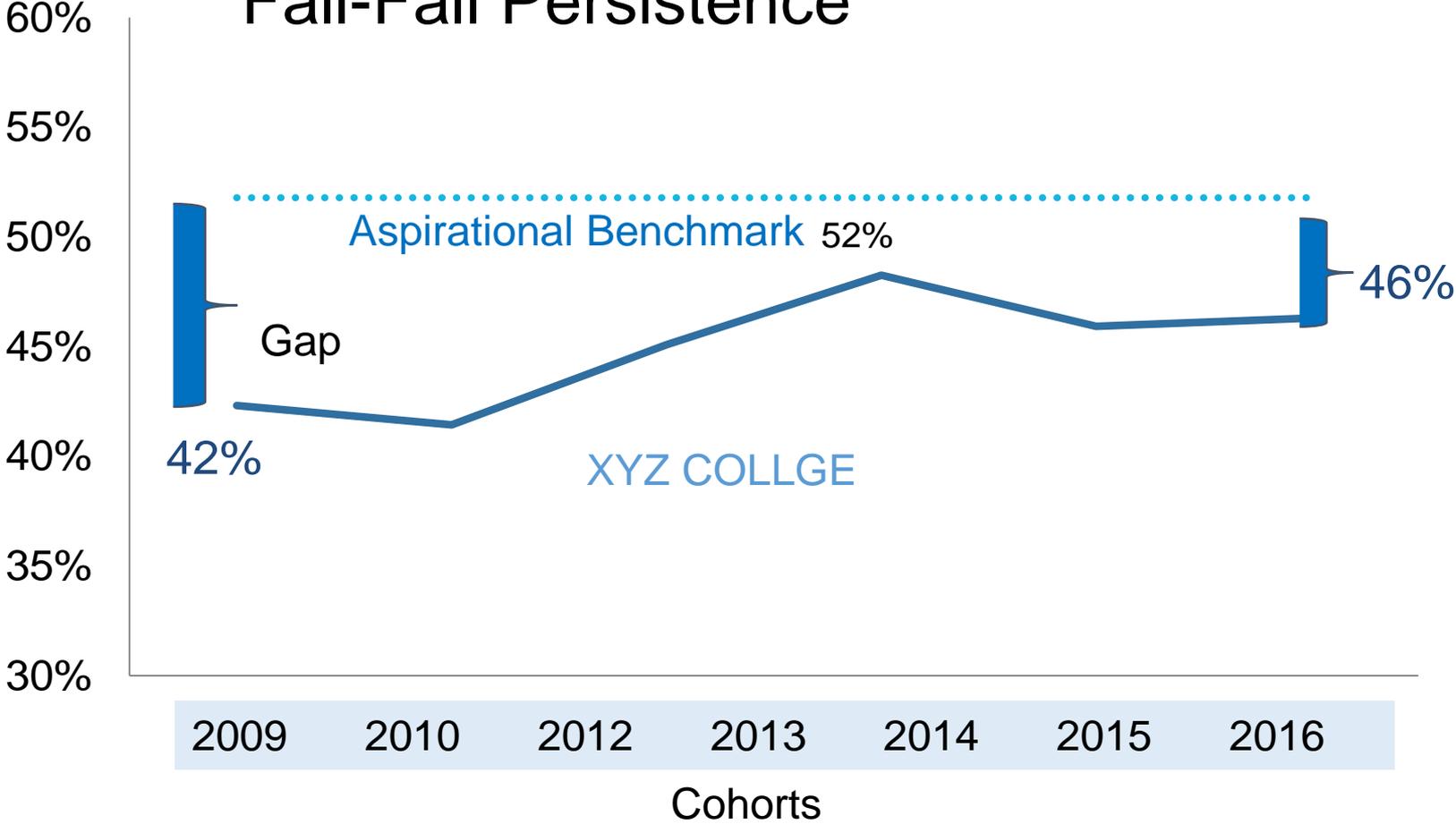
## Full-Time Completion Plus Transfer Rates -- Three Years

Trends: 2003 through 2012 Cohorts



# Gap Analysis

## Fall-Fall Persistence

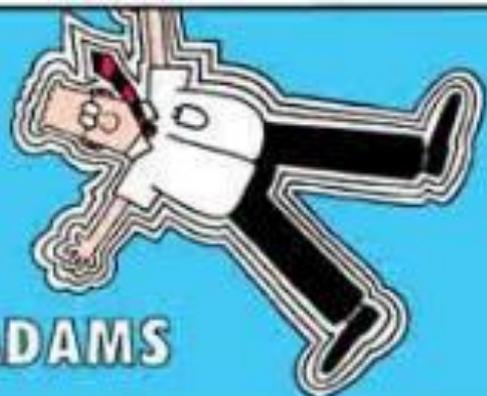


# Tips for Assessing Initiatives

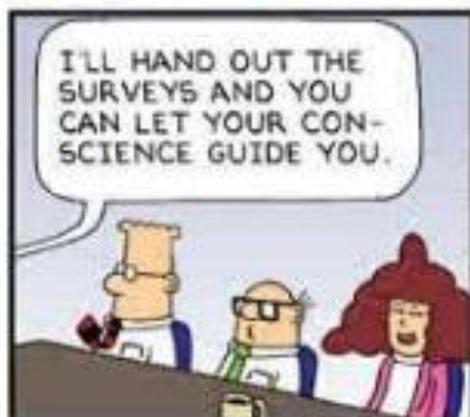
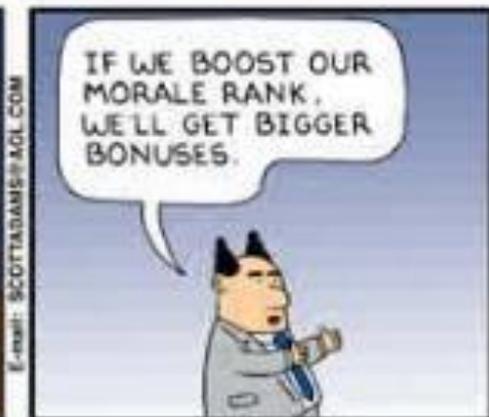
- Plan how you are going to measure success ahead of time and stick with the message
- Choose measures carefully
- Set goals for the initiative's success rates (aspirational benchmarks)
- One initiative at a time
- More than one measure may be appropriate
- Continue to track progress
- Use Gap Analysis



# DILBERT®



BY  
SCOTT ADAMS



# Take Aways

- Trend analysis and peer comparisons are tools for evaluating effectiveness of initiatives
- Use benchmarking to determine where you need improvements and to assess the results of initiatives
- Plan how to assess initiative results **BEFORE** you implement the initiative

# Crosswalk: HLC and NCCBP

Lou Guthrie, Director, National Higher Education Benchmarking Institute

## Higher Learning Commission

### Policy Title: Criteria for Accreditation

CRRT.B.10.010

Higher Learning Commission Policy Book, June 2016

Information highlighted in blue refers to specific sections of the National Community College Benchmark Project (NCCBP) that can be used to provide data to support the accreditation criterion. The data could be available as comparison data with national medians, comparisons with peer colleges or trends of a single institution.

National Community College Benchmark Project, 2017

### *Criterion 1: Mission*

#### *Core Components*

#### **1.A. The institution's mission is broadly understood within the institution and guides its operations**

1. The mission statement is developed through a process suited to the nature and culture of the institution and is adopted by the governing board
2. The institution's academic programs, student support services, and enrollment profile are consistent with its stated mission.

#### **NCCBP Form 18. Student Services: FTE Staff/Student Ratio**

Information in this form can be used to illustrate that student support services staff to student ratios are consistent with its stated mission

#### **NCCBP Form 1. Student Information**

Enrollment information is available in this form, including full-time and part-time breakouts, Pell eligible and recipient students, race/ethnicity break-downs, first-generation, median student age, sex of students and other characteristics can be used to illustrate that the institution is consistent with its mission.

# Contact Information

Lou Guthrie

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[www.benchmarkinginstitute.org](http://www.benchmarkinginstitute.org)



[@EdBenchmark](https://twitter.com/EdBenchmark)

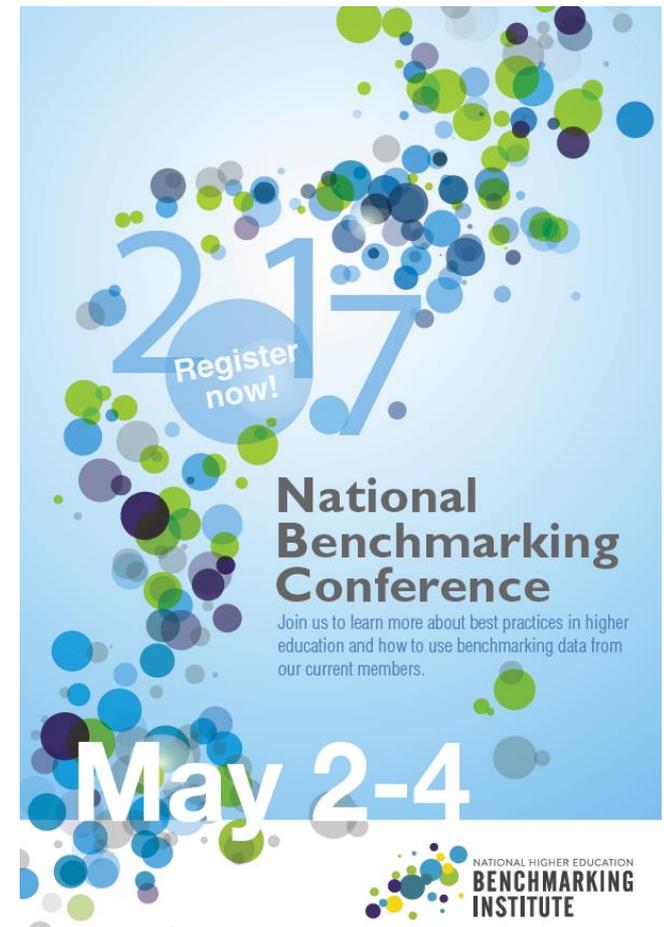
# Learn More about Benchmarking and Best Practices

[BenchmarkingInstitute.org](http://BenchmarkingInstitute.org)

Maria  
Harper-  
Marinick



Randy  
Swing

A promotional poster for the National Benchmarking Conference 2017. The background is light blue with a cluster of colorful bubbles (blue, green, purple, grey) on the right side. The year '2017' is written in large, light blue numbers, with 'Register now!' written inside the '0'. Below this, the text 'National Benchmarking Conference' is written in bold black font. Underneath that, a smaller line of text says 'Join us to learn more about best practices in higher education and how to use benchmarking data from our current members.' At the bottom, the dates 'May 2-4' are written in large white font. In the bottom right corner, the logo for the National Higher Education Benchmarking Institute is displayed, featuring a small cluster of colorful bubbles next to the text 'NATIONAL HIGHER EDUCATION BENCHMARKING INSTITUTE'.

# Benchmarking Projects for Community Colleges



# National Community College Benchmark Project

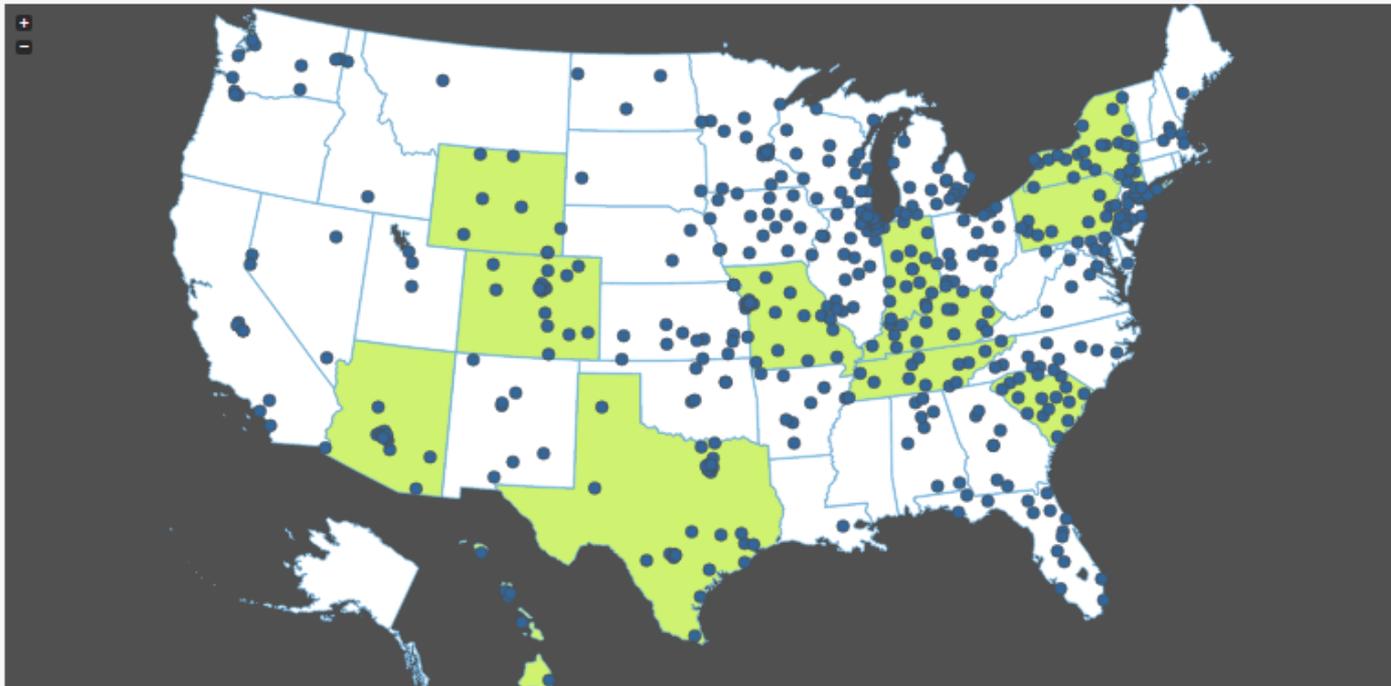
<https://nccbp.org/>



## PEER INSTITUTIONS

*Since 2004, over 400 two-year institutions have participated in the National Community College Benchmark Project (NCCBP) including the state systems of New York (SUNY), Indiana (Ivy Tech), Missouri, Pennsylvania, Wyoming, Hawaii, South Carolina and other systems including Maricopa County and Dallas County Community College District.*

*The states with system members are highlighted in green. To see a list of member colleges, click on each state. The blue dots represent colleges that have participated in the NCCBP for at least one year between 2007 and 2017.*



# Cost and Productivity Project

<https://costandproductivity.org/>



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A hero banner with a light blue background showing a person writing on a document. Overlaid on the image are several semi-transparent colored squares (orange, green, yellow, grey) and a blue-bordered square containing a close-up of hands writing. A blue line connects this square to the main heading. Navigation arrows are on the left and right sides.

## Find out about the Cost and Productivity Project

The Cost and Productivity Project allows community college planners to measure and compare their instructional costs and faculty workload to those of other institutions across the country.

[Learn more](#)



## Why CCSSE?



The Community College Survey of Student Engagement (CCSSE), a product and service of the Center for

Community College Student Engagement, is a well-established tool that helps institutions focus on good educational practice and identify areas in which they can improve their programs and services for students.

Administered during the spring to mostly returning students, CCSSE asks about institutional practices and student behaviors that are highly correlated with student learning and retention. CCSSE serves as a complementary piece to the [Survey of Entering Student Engagement \(SENSE\)](#), with a more broad focus on the student experience.

## Registration Now Open for CCSSE 2017

[Registration](#) for the 2017 Community College Survey of Student Engagement (CCSSE) is currently underway. The Center invites community and technical colleges to participate and gain valuable insight into institutional practices and student behaviors that are highly correlated with student learning and retention.

The CCSSE [instrument](#) has been updated with a series of changes—edits to some items, removal of a few outdated items, and the addition of 11 items about Promising Practices—that will improve the quality of data available to colleges and make the survey more relevant in relation to changes in the community college field. All [revisions](#) were made with member colleges in mind, as the continued success of CCSSE ultimately depends on the survey's continued relevance and usefulness to the institutions it serves.

For more information, please contact [info@cccse.org](mailto:info@cccse.org).

## CCSSE 2015 Results Released

The Center is pleased to announce that the results from the

# Ruffalo Noel Levitz

<https://www.ruffalonl.com/>

## Satisfaction-Priorities Assessments

Strengthen the quality of student life and learning on your campus

Successful campuses continuously strive to improve the quality of the student experience. In order to do that, you need to know where to focus your efforts.

The Ruffalo Noel Levitz Satisfaction-Priorities Surveys help you pinpoint those challenges and priorities. They allow you to look at your institution inside and outside of the classroom, so you can analyze a wide spectrum of issues that affect the student experience. You'll see a clear picture of what you need to do now to improve student life, learning, and success.

### Student Satisfaction Inventory™

The national standard in satisfaction assessment, the Student Satisfaction Inventory is ideal for traditional-aged undergraduate students.

### Institutional Priorities Survey™

The companion survey to the Student Satisfaction Inventory, this instrument assesses the satisfaction and priorities of students as seen by administrators, faculty, and staff, offering a valuable comparison to your student data.

## Upcoming Events

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National Conference on  
Student Recruitment,  
Marketing, and  
Retention

★ Conference

July 26-28, 2016

Dallas, TX

[View all upcoming events »](#)

## Satisfaction-priorities research

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These reports provide national benchmarks for student satisfaction and

# IPEDS <http://nces.ed.gov/ipeds/>

## IPEDS

Integrated Postsecondary Education Data System



Your primary source for information on U.S. colleges, universities, and technical and vocational institutions.

# IDEA's SRI

<http://ideaedu.org/services/student-ratings-of-instruction/>



## Student Ratings of Instruction

The IDEA SRI is like no other system available for translating course evaluations into actionable steps to improve learning. The SRI system is supported by extensive research, controls for extraneous circumstances (e.g. class size, student motivation), and provides comparative scores. Faculty and administrators can easily integrate data into program planning, decision making, accreditation and institutional review processes. Through our partnership with Campus Labs, we offer a paperless solution with an intuitive, mobile-friendly interface.

[Learn More](#)



## Feedback System for Administrators

Designed for executive leaders in higher education settings, IDEA's web-based Feedback System for Administrators gathers impressions on administrative styles, confidence, and job performance, while also identifying areas for improvement.

[Learn More](#)

# VFA

<http://vfa.aacc.nche.edu/Pages/default.aspx>



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**Data Help Center**

Instructions & IR Resources

# Gallup/Purdue

<http://www.purdue.edu/newsroom/gallup/>

**PURDUE**  
UNIVERSITY

Gallup-Purdue Index



Great Jobs, Great Lives

Measuring the most important outcomes of higher education

Gallup-Purdue Index Reports

Message from President Daniels

Support for Gallup-Purdue Index

## Measuring the Most Important Outcomes of Higher Education

Purdue University, in partnership with [Gallup](#) and [Lumina Foundation](#), released the inaugural Gallup-Purdue Index in May 2014. It is the largest representative study of college graduates in U.S. history.

The Gallup-Purdue Index measures the most important outcomes of higher education — Great Jobs, Great Lives — and provides higher education leaders with productive insights for meaningful performance improvements. The initiative aims to create a national movement toward a new set of measures, created by and for higher education, and to help foster a new level of accountability for the sector.

Purdue is charting a path of innovation, achievement and growth through its [Purdue Moves](#) initiative — leveraging our historic strengths within new organizational frameworks that harness the unstoppable power of this University. Based on the results of the Gallup-Purdue Index, Purdue is changing the student experience with greater focus on faculty-student interaction, increased internships, on-the-job training and experiential learning, and creative use of technology.

In the News

Resource Tools

- [Survey: Former NCAA athletes fare well, but some males in pain](#)
- [Returning Vets Don't Feel Their College Understood Their Needs](#)
- [Graduates Exposed to Diversity Believe Degree More Valuable](#)
- [Second Gallup-Purdue Index asks: Is college worth the cost?](#)

[View more news](#)

"Our survey clearly indicated that it wasn't so much where you go to college as much as it is how you go to college — what you extract from the campus experience. Students and their families are making a significant investment in college, and it should be done with eyes wide open."

Mitch Daniels, President  
Purdue University

# NACUBO

<http://www.nacubo.org/Research.html>



## **FEATURED PRODUCT**

### **2015 Student Financial Services Benchmarking Study**

The NACUBO Student Financial Services Policies and Procedures report illuminates a wide range of college and university student financial services issues. The report provides insights on tuition structures, collection procedures, financial literacy programs, and other facets of student financial service operations at NACUBO member institutions.

# AAUP Faculty Compensation Survey

<https://research.aaup.org/>

## SURVEY

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The Faculty Compensation Survey is conducted annually by the [American Association of University Professors](#). It is the largest independent source of data on both full-time and part-time faculty salaries and benefits. The survey is open to both two- and four-year United States colleges and universities. The study collects data on more than 375,000 faculty members from over 1,100 institutions. All 50 states and Puerto Rico are represented. Learn how to become a part of this important research. The [Annual Report on the Economic Status of the Profession](#) based on the FCS is published in the March-April issue of *Academe*, the AAUP magazine.

The survey includes both salary and benefit information by gender and by faculty rank – professor, associate, assistant, instructor, lecturer, and faculty without a rank. Benefit information includes data on retirement, medical, dental, disability, tuition, FICA, unemployment, group life, and worker's compensation. Compensation information for senior administrators is also included, and there is a section covering part-time faculty and graduate teaching assistants.



# APQC – American Productivity and Quality Center

<https://www.apqc.org/benchmarking-portal>

## Welcome to the APQC Benchmarking Portal

The single destination to manage all of your benchmarking activities.

Ready to start?

Get Set. Go. Select an option below to continue.



### BENCHMARKS ON DEMAND

No data submission required. Select measures and peer groups, receive an instant metric report.

*Members Only*

[LOGIN TO CONTINUE](#)



### RAPID PERFORMANCE ASSESSMENT

Submit organizational data into a high-level assessment. Select peer groups, receive a comparative report within two business days.

*Members Only*

[LOGIN TO CONTINUE](#)



### OPEN STANDARDS BENCHMARKING

Submit organizational data into a detailed assessment. Complete a validation process, receive report within two weeks.

[GET STARTED](#)